

SchoolFinances.Com 2019-21 Negotiations Support Services

Management and Planning Information for School District Decision Making

(1) **2019-21 Negotiations Costing Model for Certified Staff**

\$400 plus hourly rate if data is unique

System for costing negotiations of certified staff lanes, steps and salary schedule
Percentage or dollar adjustments to the schedule or individual steps may be simulated
Actual costs to the district may be simulated by incorporating staff that are not returning
Longevity schedules and/or add unique schedule adjustments may be included
Total compensation for staff member is computed
Automatic preparation of district settlement summary report
2017-19 Certified Negotiations model used by over 130 school districts
Support provided for the costing model via telephone and email

(2) **2019-21 Negotiations Costing Model for Noncertified Staff**

\$250 plus hourly rate if data is unique

System for non licensed staff negotiations based on compensation per hour and number of hours employed
Proposal summary worksheet included to present components of salary, insurances and deferred compensation
Summary worksheet computes all settlement costs
May be tailored for any bargaining unit

(3) **Negotiations Settlement Report 1993-95 through 2017-19**

\$125 for file with 25 year history

Provides data on settlements of all districts reporting to the MSBA from 1993-95 through 2017-19
Data includes settlements by year, two year settlements, weighted average settlement and new method
This file includes data to provide historical comparisons

(4) **Career Earnings Analysis**

\$350 Est. for Unique Programming

This report uses the district salary schedule to provide an analysis of career earnings.
and makes assumptions regarding a teacher's movement through the schedule and how the schedule may change each year.
Provides comparison of the career earnings estimates from one district to another using similar assumptions

To learn more, please contact:

Ann Thomas, Ann@schoolfinances.com, (612) 598- 0930
Todd Netzke, Todd@schoolfinances.com, (507) 254-6215

